

**ATTACHMENT 6**  
**Lincoln Intermediate Unit 12, PA**

**TO:** All Superintendents

**FROM:** Michael D. Thew

**DATE:** October 3, 2007

**RE:** Overview of Collaboration and Cost Savings for the School Districts of the Lincoln Intermediate Unit 12, serving Adams, Franklin and York Counties.

The 25 School Districts across Adams, Franklin and York counties, along with the two (2) vocational technical schools that comprise the LIU 12 region, continually collaborate to achieve cost savings for the provision of quality educational services for all students.

The collaborative efforts/activities designed for cost savings are available to all local school districts on a marketplace basis. The school districts can pick and choose the programs, services or planned activities that meet their local needs and are of financial benefit to them. The array of services includes, but is not limited to the following:

<b>Service Area</b>	<b>Cost Savings &amp; Savings Percentage</b>	
Food Services Commodities	\$178,000	25%
Cafeteria Paper Products	\$123,000	62%
School Paper Supplies	\$657,000	57%
Custodial Supplies	\$491,000	53%
General Supplies	\$279,000	55%
Sport Supplies (PE)	\$20,000	59%
Art Supplies	\$105,000	46%
Athletic Supplies	\$33,000	34%
Audio Visual Supplies	\$71,000	36%
Chemical Disposal	\$2,000	27%
Fuel	\$928,000	42%
<b>Lincoln Benefit Trust</b>	<b>Cost Savings</b>	
Medical Insurance	Self funded, saving on administration fees	
Stop-Loss Premiums	Refund of \$581,000 from PA Trust	
Interest Reallocation	\$679,000 of interest reallocated to member districts	

The LIU 12 also provides Instructional Services in the following areas free of charge to school districts: Leadership of LIU Councils and Networks for Instructional Technology and Curriculum; liaison with PDE and PAIU networks; consultation on regulations/professional Development and district school improvement.

Support for ongoing PDE initiatives is also provided for all school districts on a fee basis. Lincoln Intermediate Unit delivers customized services to local school districts in such areas as: professional development, strategic planning, and data informed school improvement processes focused on student achievement of Pennsylvania academic standards. The Division of Instructional Support also provides consortium administration and coordination services for grant-based programs, ESL services, Migrant Education Services, Teacher Induction consortium programming, Safe and Drug Free Schools initiatives and leadership development programs.

Our Human Resources Department provides Guest Teacher recruitment and new staff recruitment services on a very economical fee basis for any school district wishing to utilize these services. Providing the coordination and administration of these programs allows local school districts to utilize their own resources on the local level.

Another area of collaboration in which the LIU 12 provides savings to the School Districts has been in the development of the Lincoln Learning Network (LLN). This wide area network (WAN) is a collaborative effort between the school districts of LIU 12 and CAIU 15 via an ACT 183 E-fund grant that provided \$1.92 million toward equipment, materials and network construction costs. The LLN WAN links the LIU main locations and all school districts with high-speed, broad-band connectivity.

The all fiber network provides each school district with a minimum of 10MB of data connectivity. The Technology Department also provides bulk purchasing prices for educational and business software, spam filtering software, courseware licenses and computer training opportunities for all school districts. We also are able to provide technical technology expertise tailored to the needs of school districts.

Finally, the LIU 12 also provides special education program services and transportation of special needs students on an actual cost basis. To assist our schools in helping to control the costs of these services, we participate in the ACCESS program which bills Medicaid for medically related services and special transportation of students with special needs. This billing for direct services has saved the school districts a total of \$2.4 million. The billing for transportation services has also generated savings of \$443,938. The total for the past year is \$2.8 million dollars.

In summary, working together, the school districts of the Lincoln Intermediate Unit 12 have shared expertise, saved money and developed networks for the betterment of each local school district, all the students and the communities served. The hard dollar figure of savings equals over \$8 million dollars for 2006-2007, proving that Working Together Benefits ALL.

Overview of Collaboration and Cost Savings for the School Districts of LIU 12

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If there are any questions related to this information, please contact the LIU 12 at your earliest convenience.

Sincerely,

Dr. Michael D. Thew  
Executive Director